



Collins Communications Teaches CFOs How to Manage Their Newfound IT Staff

Why Outsourcing is at the Forefront of Technology Departments

GILLETTE, WY — September 28, 2015 — Collins Communications, an industry leader in unified communications, announced today that the company has launched an awareness campaign targeting CFO's about the changing nature of purchasing, installing, and deploying IT solutions. Today's CFOs have begun to spearhead the deployment of new IT solutions within the corporate environment in addition to their traditional responsibilities. CFOs now assess information technology purchases and ensure staff levels are "right-sized." The network has evolved from a static environment that only requires a single, full-time IT manager to a dynamic environment which requires constant support of a full-suite, expert-led, outsourced IT advisory firm.

In today's environment, the underlying technology has simply become too overwhelming for one person to manage. The role of IT managers has shifted from administrative tasks, such as, downloading and installing security programs, to overseeing monthly reports generated by outsourced solution providers to verify optimal network performance. Additionally, CFOs not only need to facilitate payment arrangements in order to ensure that budgetary requirements are met, but it is now their responsibility to verify the efficiency of the network by cross-checking device performance with the monthly reports provided by aforementioned outsourcers. Network performance must be

validated and verified by external, trusted IT advisors instead of internal IT staff, who have no basis for supporting their analysis.

"In recent years, the very nature in which technology is being purchased has shifted. While most business have long relied upon a break-fix interaction, the new way of purchasing technology revolves around proactive management, predictive repairs, and reporting transparency," stated Richard Murray, President at Collins Communications. "With the help of Collins Communications, CFOs can verify the performance of their network against industry standards and gain an unobstructed view of what's really going on with their network. CFOs finally have a way to manage the technology deployment process, without needing to be overtly proficient themselves."

As a result, CFOs are able to cut down the cost of staffing IT personnel while simultaneously gaining access to a network that has more integrity, is better protected and enables all employees to do their jobs better and faster. They are accomplishing this by bringing in a team of experts from Collins Communications to provide constant management of the network instead of relying on a single point of potential failure.

"Demand for our services has accelerated exponentially due to the fact that we solve problems before they occur, instead of after the problems occur. This is a far stronger motivator for business owners and CFOs than anything else," commented Mr. Murray. "In an increasingly complex, cloud

computing world, CFOs are opting to have their network and IT security, managed not by an individual staff member with a debatable level of skill but a team of dedicated experts who are implementing the most elite software tools available. This is by far the most intelligent decision."

ABOUT COLLINS COMMUNICATIONS INC.

Collins Communications Inc. is northeast Wyoming's premier total communications company with services in Land Mobile Radio, Voice & Data, Security & Surveillance, IT Services, and Internet Services. The company's mission is to provide innovative solutions to our customers while providing industry leading customer service and support.

Collins Communications works with each customer to design a communications solution that delivers the latest technology and features. Once a design has been agreed upon a project manager is assigned and the Collins Communications technical staff installs and configures the new system. Following the installation the customer is fully trained on the new system by Collins Communications highly experienced staff. The company offers Customer Care Contracts on all systems with 24X7 on site support and 2hr response times.

For more information on Collins Communications, call (307) 682-5193 or visit www.collinscom.net.